

### Forward looking statements

Certain statements in this release that are neither reported financial results nor other historical information, are forward-looking statements, including but not limited to statements that are predictions of or indicate future earnings, savings, synergies, events, trends, plans or objectives. The words "believe", "anticipate", "expect", "intend", "estimate", "plan", "assume", "positioned", "will", "may", "should", "risk" and other similar expressions, which are predictions of or indicate future events and future trends, which do not relate to historical matters, identify forward-looking statements. You should not rely on forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are in some cases beyond our control and may cause our actual results, performance or achievements to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements (and from past results, performance or achievements). Certain factors that may cause such differences include but are not limited to:

- the highly cyclical nature of the pulp and paper industry (and the factors that contribute to such cyclicality, such as levels of demand, production capacity, production, input costs including raw material, energy and employee costs, and pricing);
- the impact on our business of the global economic downturn;
- unanticipated production disruptions (including as a result of planned or unexpected power outages);
- changes in environmental, tax and other laws and regulations;
- · adverse changes in the markets for our products;
- the emergence of new technologies and changes in consumer trends including increased preferences for digital media;
- consequences of our leverage, including as a result of adverse changes in credit markets that affect our ability to raise capital when needed;
- adverse changes in the political situation and economy in the countries in which we operate or the effect of governmental efforts to address present or future economic or social problems;
- the impact of restructurings, investments, acquisitions, dispositions and other strategic initiatives (including related financing), any delays, unexpected costs or other problems experienced in connection with dispositions or with integrating acquisitions or implementing restructuring or strategic initiatives (including our announced dissolving wood pulp conversion projects), and achieving expected savings and synergies; and
- · currency fluctuations.

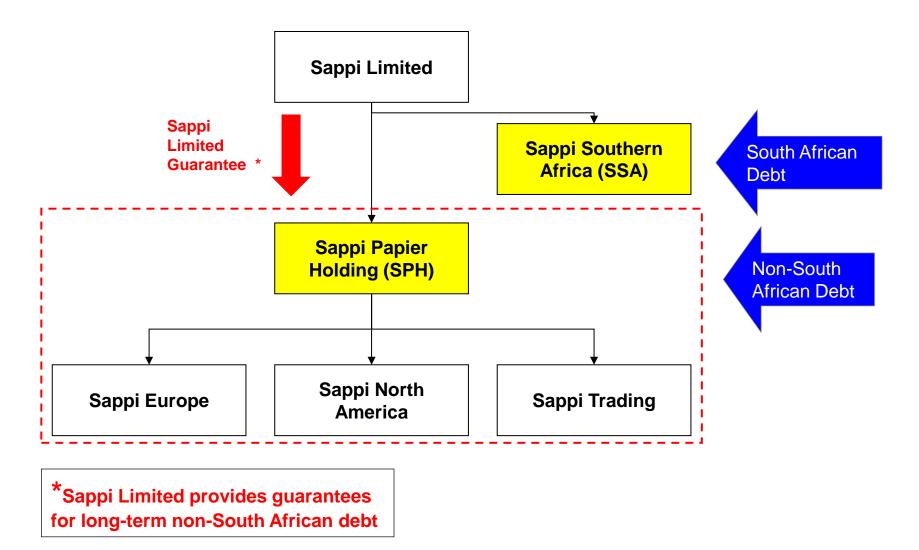
We undertake no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information or future events or circumstances or otherwise.

### Regulation G disclosure

Certain non-GAAP financial information is contained in this presentation that management believe may be useful in comparing the company's operating results from period to period. Reconciliation's of certain of the non-GAAP measures to the corresponding GAAP measures can be found in the quarterly results booklet for the relevant period. These booklets are located in the 'Investor Info' section of www.sappi.com.



## Group Structure - Sappi entities taking up debt





### **Debt Overview**

US\$ millions	Dec 2014	Mar 2015	Jun 2015
LONG TERM DEBT	2,238	2,085	2,050
SECURED DEBT	1,343	1,232	1,239
SUBORDINATED DEBT	608	584	547
SECURITISATION	347	326	305
(LESS - SHORT-TERM PORTION)	(60)	(57)	(41)
NET SHORT TERM DEBT / (CASH)	(198)	(170)	(134)
OVERDRAFTS, CPs & RCF DRAWING	71	172	177
SHORT TERM PORTION OF LONG TERM DEBT	60	57	41
(LESS CASH)	(329)	(399)	(351)
		<u> </u>	
NET DEBT	2,040	1,916	1,917

Refer to note 21 in the 2014 Sappi Limited Annual Financial Statements for a detailed debt description



# Detailed Debt Summary – June 2015

	Non USD	USD	
US\$ millions	Debt	Amount	
Sappi Southern Africa Long Term Debt	R2,400	197	
2017 Bond - US\$ (swapped to €)		400	
2021 Bond - US\$		350	
2022 Bond - EUR	€ 450	502	
2032 Bond		221	
OeKB Term Loan	€ 118	132	
Securitised Receivables EUR	€ 180	201	
Securitised Receivables USD		104	
Sappi Europe Leases	€ 2	3	
IFRS Adjustments		(19)	
Long Term Debt		2,091	
less Short Term Portion of Long Term Debt		(41)	Cons
Total Long Term Debt		2,050	Trade
Short Term Loans & Overdrafts (excl. South Africa)		65 <b>-</b>	facilit rolled
RCF drawing		112	101100
Short Term Portion of Long Term Debt		41	
LESS Cash - Sappi South Africa		(197)	
LESS Cash - Sappi Group (excl. South Africa)		(154)	
NET DEBT AS AT JUNE 2015		1,917	

Debt secured by security package, see slide 12

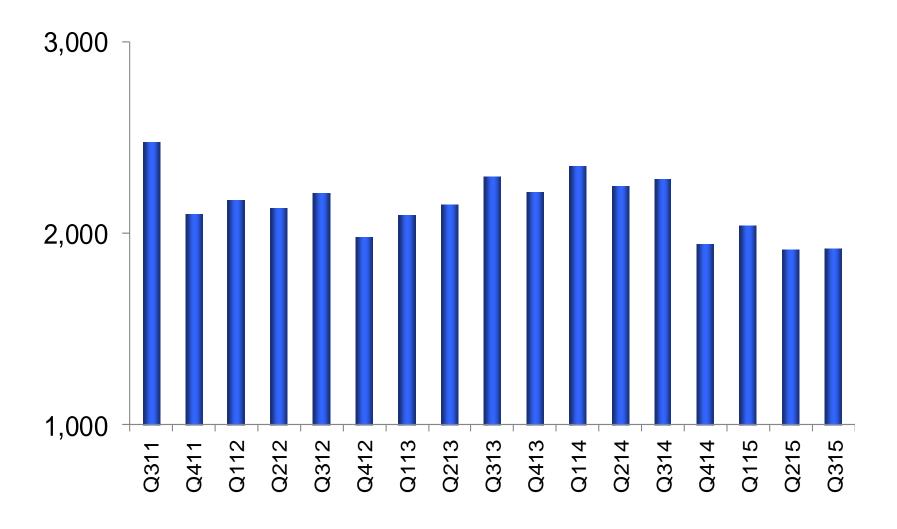


### Net Debt Movement

	<b>US\$</b> million
	Q3
Net Debt - at start of the period	1,916
Net Cash generated during the period	(25)
Currency, fair value impact and other	26
Net Debt - June 2015	1,917

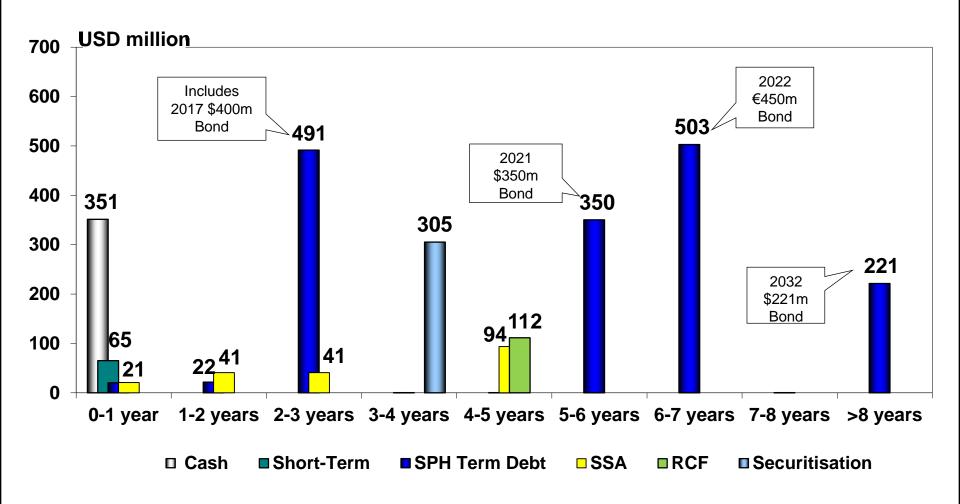


### Net Debt Development





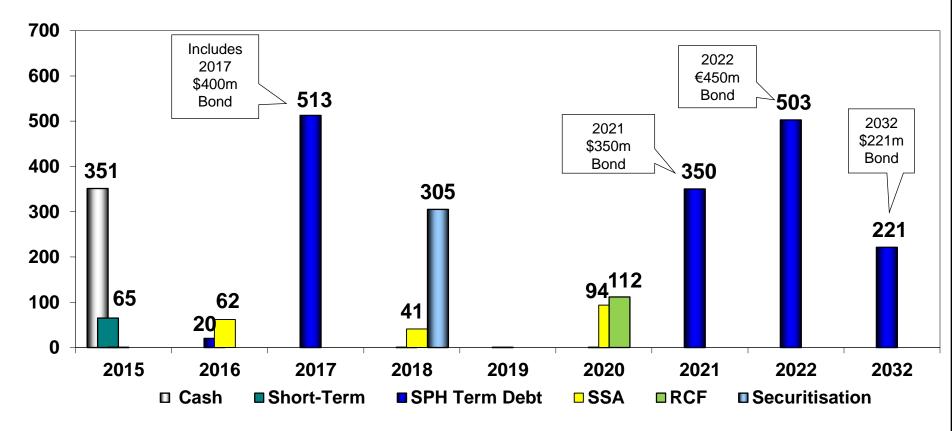
## Maturity Profile (Annual) – June 2015





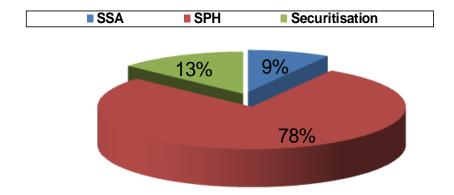
## Maturity Profile (Fiscal) – June 2015

#### **USD** million

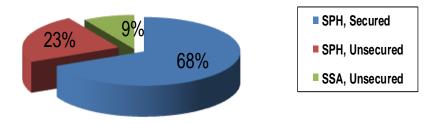




# Debt Split (gross debt)

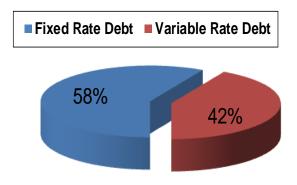


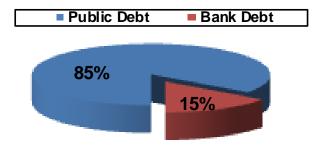
Sappi takes up debt mainly at SPH and SSA, refer to slide 3. Securitisation debt is taken up in a central special purpose vehicle which is consolidated in the group results.

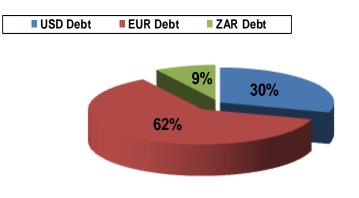




## Debt Ratios (gross debt)







Debt by currency, based on gross debt and includes effect of currency swaps and hedges.



# Security Package for Secured Debt

#### Cession of Intercompany Loans

Loans in excess of \$25 million between guarantor companies and other Sappi group companies.

#### Pledge of Inventory

U.S. Inventory, with certain exceptions

#### First charge over Property, Plant and Equipment

Mill	Country	
Gratkorn	Austria	
Kirkniemi	Finland	
Maastricht	Netherlands	
Mill	State	
Somerset	Maine	
Cloquet	Minnesota	

#### **Share Pledges**

#### Pledges of the following shares:

Material Holding Companies within the Sappi Papier Holding group and other material subsidiaries.

Total debt secured by the PP&E assets is limited to an amount of 15% of consolidated net tangible assets of SPH as required under the limitation of liens contained in the 2032 Notes.



## Key Historical Cash Flow Items

Key cash flow items (\$m)	FY Sept-12	FY Sept-13	FY Sept-14
Cash generated by operations	728	447	566
Change in net working capital	-102	-20	34
Maintenance capex	-177	-121	-148
Cash taxes	-20	-17	-1
Net finance costs	-195	-164	-162
Other <sup>1</sup>	74	59	101
Cash flow post maintenance capex	308	184	390
Expansion capex	-181	-431	-147
Key figures & ratios:			
EBITDA excluding special items <sup>2</sup>	778	528	658
Net debt	2,020	2,247	1,946
Net Debt / EBITDA	2.6x	4.1x	2.9x
EBITDA / Net finance costs <sup>3</sup>	4.0x	3.2x	3.7x

<sup>1.</sup> Other in 2013 and 2012 includes proceeds from the sale of non-core assets

Please refer to published results for full financial summary.



<sup>2.</sup> Please refer to the Annual Integrated Report for a definition of Special Items

<sup>3.</sup> Net finance costs per Income Statement (excluding non-recurring breakage fees)

### **Bank Covenants**

Two bank covenants exist at the consolidated Sappi Limited level, i.e. a debt covenant and an interest coverage covenant. In addition, two bank covenants exist at the Sappi Southern Africa level for its own bank facilities, i.e. a debt covenant and an interest covenant.

At the end of June 2015 all covenants were met.

Regular monitoring of compliance with the covenants occurs. In the event of a possible future breach of a financial covenant, negotiations would commence with the applicable institutions before such breach occurs.



### Rating Agency Ratings

#### **S&P** and Moody's have assigned the following credit ratings:

Moody's
September 2009
April 2011
June 2013

Sappi Group Rating	SPH Secured Debt	<b>SPH Unsecured Debt</b>
Ba3/Stable/NP	Ba2	B2
Ba3/Positive/NP	Ba2	B2
Ba3/Stable/NP	Ba2	B2

S&P
September 2009
June 2012
June 2013
April 2014

Sappi Group Rating	SPH Secured Debt	SPH Unsecured Debt
BB-/Stable/B	BB	B+
	BB	В
BB-/Negative/B	BB	В
BB-/Stable/B	BB	В

Fitch has assigned the following credit rating to Sappi Southern Africa Ltd:

#### Fitch

November 2009 March 2011 January 2013

February 2014

SSA Local Rating
A/Negative/F1
A/Stable/F1
A+/Stable/FI
A-/Stable/F1



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